

| Na | ame | Student Study Guide |
|----|---|---------------------|
| | Episode 115 – Goat Milk Soap | America's Heartland |
| 1. | What is the location for this segment of America's Heartland | |
| | | or town) |
| | (state) | |
| 2. | What job did Dick Maier do before he became a goat farmer? | |
| 3. | What type of goats do the Maiers raise and milk? | |
| 4. | Why did they select that breed of goats? | |
| 5. | What products do they make from the goat milk? | |
| 6. | How did their business begin? | |
| | | |
| 7. | To how many retail stores do they sell their products? | |
| 8. | Do they market their products any other way? If so, how? | |
| | | |
| 9. | w many of these products do they manufacture from goat's milk each year? | |
| | Bars of Soap | |
| | Tubs of Body Butter | |
| | Bottles of Lotion | |
| 10 | . Other than family members, how many people does this business employ? _ | |
| | Explain | |
| | | |